Subject: Milcon Transformation Source Selection and Evaluation Criteria

Applicability: Directive


2. From extensive analysis done between 1999 and 2004, we have concluded that private sector models for project requirements can give us the tools and techniques to achieve significant cost and time savings over our conventional military requirements. As such, proposal submission requirements included in the Model RFP allow offerors to demonstrate specialized experience by demonstrating recent relevant experience on projects similar to the instant requirement. Offerors may identify state and local government and private contract requirements that are similar to the Government’s requirements. Examples are provided in the Model RFP and include Apartments, College Dormitories or Hotels for Unaccompanied Enlisted Personnel Housing (UEPH); Office and Warehouse for a Company Operations Facility (COF) etc.


4. Districts should use the evaluation criteria for evaluation of non-Federal Government experience as written in the Model RFP in preparing solicitations. The intent is to allow to the fullest extent possible participation by contractors that traditionally have not done business with the Government. Eliminating these firms from competition based on their lack of past military construction experience does not follow MT principles and could invite a protest and damage our integrity with the construction industry. Technical evaluation boards must consistently and strictly apply the evaluation criteria in the solicitation and Source Selection Plan insuring we do not inadvertently rate offerors’ specialized experience higher solely on the basis of past military construction experience.

4. Point of contact for this ECB is Paul Parsoneault, 202-761-5533.

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